



P & C



B. H. MC CLAIN  
PRESIDENT

Whatever your reason for calling on us, we want you to feel at home. Whether you want to help us, or feel that we can be of some service to you, we're interested in seeing that you receive prompt and proper attention. We want you to leave here satisfied that your visit has been worthwhile.

If you want information and our receptionist cannot help you, she will be glad to refer you to the right person.

If you have something to sell, you'll be cordially received by our Purchasing Department. We're always interested in improving our methods and materials so that our products can live up to our claim that they're "the BEST TOOLS money can buy."

If you have waited longer than expected, please remind the receptionist. Naturally, we're all quite busy and the person you want to see may not be available immediately. But, at the same time, we don't want to keep you waiting.

If you need help, such as the confirmation of hotel or travel reservations, ask the receptionist. And if you request it, she'll call a taxicab for you when your call is completed. Incidentally, she's also the one to see if you would like to arrange for a guided tour of our plant to see how P & C Tools are made.

**Welcome to P & C Tool Company**



## HOW P & C TOOLS ARE SOLD

For your information, P & C Tools are sold through automotive supply houses, implement dealers and more than 14,000 hardware stores. For the most part, distribution is channeled through wholesale hardware firms. P & C does not operate its own retail outlets. Customers are located in every state, Canada, Mexico, Central America and overseas. The United States Government is a good customer of ours, too. P & C also produces thousands of attractive display merchandisers to help sell our tools as well as those of other divisions of our company.

## THEY NAMED IT "P & C"

If you've wondered how P & C got its name, Here's a bit of history. Back in 1913, an enterprising Scandinavian toolmaker, John Peterson, operated a small garage and blacksmith shop in McCall, Idaho, where he found it necessary to make his own repair tools. Soon, other mechanics wanted to buy these quality tools. Later he was joined by Carl Carlborg - "Peterson and Carlborg" became "P & C. That's how the "P & C Hand Forged Tool Company" came into being. In 1922, the new firm moved to Milwaukie, Oregon. In 1941, P & C became a subsidiary of Pendleton Tool Industries, Los Angeles. Finally, the name was shortened in 1956 to P & C Tool Company.



## WHO TO SEE



C. W. GEIST  
V. P. - TREAS.  
PERSONNEL



W. D. HACKER  
ASST. TREAS.  
OFFICE MGR.



C. L. WEST  
PRODUCT  
MANAGER



E. L. SMITH  
PURCHASING  
AGENT



H. GRAVES  
ORDER DEPT.  
MANAGER



R. OLSON  
PLANT  
SUPERINTENDENT



J. N. MITCHELL  
DISTRIBUTION  
MANAGER



R. H. MOWREY  
DISPLAY DEPT.  
MANAGER



G. GUSTAFSON  
FOREMAN  
MACHINE SHOP  
ASSEMBLY



M. THOMPSON  
FOREMAN  
FINISHING DEPT.  
CHIEF INSPECTOR

OFFICIAL  GUARANTEE

P & C Tools are America's finest quality tools. They are made from the very best steels and alloys obtainable. Any P & C Tool found defective in workmanship or material and returned to the factory prepaid will be replaced or repaired provided it has been used for the purpose for which the tool was designed.

## **P&C TOOL COMPANY**

636 - 32nd Street, Milwaukie, Oregon

(Send mail to: Box 5926, Portland 22, Oregon)

Telephone: 503-654-5471

Office Hours: 8:00 A.M. - 4:30 P.M. (Closed Saturdays)

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